



# Affordable Fitouts Australia

Capability Statement





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A modern interior space featuring teal-colored walls and a staircase with black steps and a silver handrail. The floor is made of light-colored wood-look planks. A white diagonal shape overlaps the image, containing the company name and text.

## **AFFORDABLE FITOUTS AUSTRALIA**

From concept, through to project completion, and beyond, we pride ourselves on the long term relationships we build with our clients.

We work on projects of all sizes in states across Australia. Not only do we design and deliver a range of unique and high quality projects, we consistently deliver on time and exceed client expectations.



## ABOUT AFFORDABLE FITOUTS

Affordable Fitouts Australia is one of Australia's leading fitout specialists providing fitout and refurbishment solutions to all states and territories within Australia. We work with a range of industries transforming all types of locations into beautiful, highly functional spaces that will be an asset to your business.

From factories and showrooms, to medical and fitness centres, retail shops and restaurants, we provide a completely customised service. Whether you're opening a franchise, expanding into larger premises or want to update your existing space, our talented designers and experienced trades, can help you realise your goals.

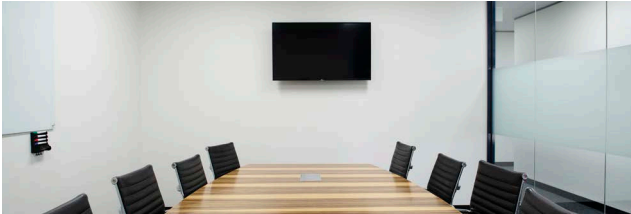
Affordable Fitouts employs only the most qualified tradespeople and maintains the highest standards on all projects. Our difference lies in our core values, which run through everything we do. We always deliver on what we promise, we consistently deliver high quality, and we earn the respect and trust of our clients, contractors and staff.



# OUR SERVICES

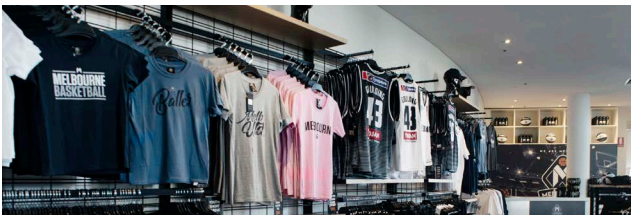
With completely tailored solutions to meet your needs, we provide fitouts for a range of industries:

## Offices Fitouts



From basic partitions to complex refurbishments, Affordable Fitouts works across Australia transforming lifeless workplaces into well designed, highly productive spaces, that make a positive impression and improve customer experiences. We work closely with our clients, making improvements to layout, designing for more efficient storage, redesigning break-out areas, and implementing technological solutions. We work on challenging CBD locations, heritage sites, airports and within major shopping precincts.

## Retail Fitouts



Affordable Fitouts have worked with a large range of retail businesses across Australia, including The Athletes Foot, Coles & Elite Supps. From small projects to full scale fitouts, we will help transform your space into a fully functional retail space that will showcase your products and appeal to customers. We offer a complete design service, all trades and expert joinery. Our expert project managers are with you all the way to ensure your project is completed on time and on budget.

## Hospitality Fitouts



Affordable Fitouts are experienced at transforming all types of hospitality spaces into competitive and iconic bars, restaurants and cafes. Using skilled trades and quality materials, we will create a high functioning hospitality venue that meets all regulations, and has maximum appeal for your clientele.

## Medical Fitouts



Affordable Fitouts are experienced with completing a range of medical fitouts and refurbishments that are stylish, professional and challenge the idea that medical centres are always dull. Our fitouts will meet the functional and technological needs of any busy medical centre, while also providing a pleasant space where patients can feel comfortable. Whatever the medical specialty, Affordable Fitouts can help.

## Fitness Centre Fitouts



Affordable Fitouts has worked with fitness brands Anytime Fitness, Jetts, F45 and Belgravia Leisure, transforming their centres into inspiring and practical spaces for clients to achieve their health goals. With experience working on projects of different sizes, Affordable Fitouts have developed an understanding of the unique needs of the industry, and are perfectly positioned to deliver an outstanding result.

## Showroom Fitouts



Affordable Fitouts are experienced transforming a range of spaces into beautiful, light filled practical showrooms. Many projects involve transforming large, dark, rundown spaces. We take care of everything, including any extra engineering works that are required for the installation of floors, mezzanines or new windows. We also do all electrics, data cabling and customised joinery.

## Supermarket Fitouts



Affordable Fitouts loves working closely with large retail brands like Coles and NQR. We have the experience and skills to provide the most cost effective design solution and deliver your project on time, every time.

## Industrial Fitouts



Affordable Fitouts has become a trusted name for fitouts across many factory and warehouse settings. Our broad experience includes warehouse upgrades, office warehouses, mezzanines, production areas and more. We are finding it increasingly common that as businesses grow so do their workforces, which inevitably leads them to losing floor space. Affordable Fitouts has helped a number of clients relocate from their outgrown offices to a new factory, all at a low cost.

## Education Centre Fitouts



From childcare centres, to TAFE and school refurbishment projects, Affordable Fitouts has worked within the education sector fitting out a range of spaces. With professional and experienced project management, we meet all certification requirements and ensure your project is delivered on time and on budget. We can also work flexibly in order to accommodate any conflicts with education hours.



# OUR CLIENTS LIST CONTINUES TO GROW

Frontier  
software

Bradnam's  
windows & doors

mcm.  
melbourne city mission  
your future, your way

fastway  
couriers

SCENTRE  
GROUP

asap  
the science of beautiful skin

Pioneer

BUNNINGS  
warehouse

GM  
GANDEL METALS

PROSEGUR

Sunland Group  
ESTABLISHED  
1983

myob

TWININGS

The Athlete's Foot

CANDELA™

RICHMOND  
EST 1885

BOEING

CHOCOLATERIA  
SAN CHIRRO

WorkPac  
Group



crocs™

coles

Thames & Hudson

Pope  
PACKAGING

Latrobe  
Community  
Health Service

SNAP FITNESS 24-7

Fulton Hogan

KENT  
RELOCATION SERVICES  
YOUR PARTNER FOR SUCCESS

MELBOURNE  
UTD.

Manpower®

TAC

mmp

PALLION®

World  
Challenge

CHEN  
FOODS

wellways

TOLL

12RND  
FITNESS

RAMS™

trenton™  
INTERNATIONAL

ANYTIME  
FITNESS

DELI - CARVERY  
SANDWICH  
CHEFS  
MAKE TO ORDER

# CORE BELIEFS



## Communication

We believe that the starting point for everything we do is practicing the habits of good communication, and that begins with listening.

We listen and work closely to understand your current and future needs, so that we can provide the best solution we can. We believe in getting back to you today. Not tomorrow. We understand that saying we will do something, means we keep to our word. And we believe that the only way to get a great outcome is to ensure everyone knows where they are heading and agrees on the path.



## Honesty

We strive for honesty in all interactions with clients, contractors and staff. We believe that honesty builds trust and long lasting relationships, is more productive for solving problems and inevitably leads to a better outcome for all. We always face up to problems, acknowledge our mistakes, and will be candid and honest in the advice we give - even if we disagree. It's at the heart of owning our expertise.

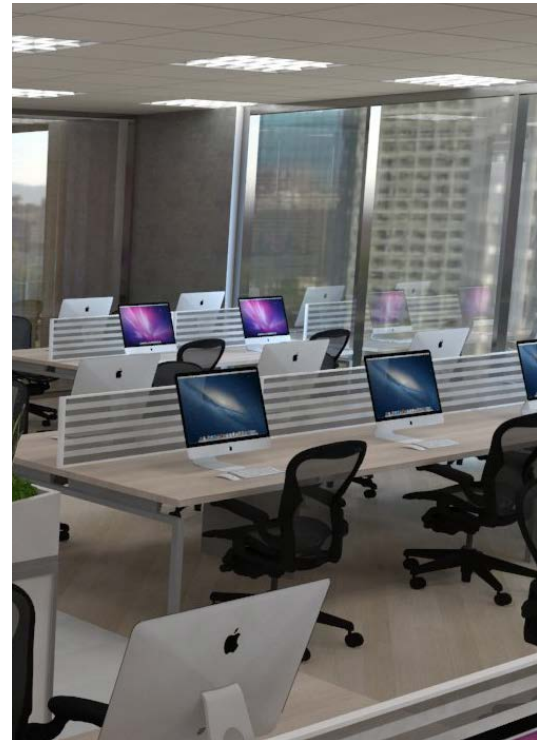


## Integrity

Key to long term relationships is keeping your word, and having values on which people can rely. Our commitment to quality, transparency and timeliness is consistent and we always do what we say we will do. We instill these values in our staff and it's the reason for our trusted reputation and the long term professional relationships we've built.



## IN-HOUSE DESIGN SERVICES



Our expert designers draw on their diverse experience to offer all our clients a detailed design service. Our architects have the skills to develop a completely tailored design for a range of industries - from large executive offices to warehouses, fitness centres, childcare centres and retail stores.

We develop designs for spaces of all sizes, and are experienced finding solutions for challenging locations. Through close client consultation, we will develop a final design that is functional, complies with all building regulations, and looks amazing. We will provide you with detailed plans and 3D rendered images to help visualise your space prior to work beginning.



# FURNITURE



With an extensive range of superior office furniture, Affordable Fitouts can furnish any space to the highest quality. From chairs, reception desks and storage units, to boardroom tables, we deliver customised solutions to suit your needs. Bespoke reception desks and tailored furniture options are also available.

Our expert furniture consultants will meet with you to discuss your specific needs and design a perfect piece of furniture at an affordable price. As our products come from reputable suppliers you know you are purchasing products that are built to last and will provide a flawless finish.





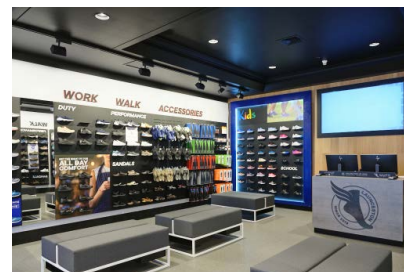
**CLIENT:**  
**ATHLETES FOOT**

**LOCATION**  
LAUNCESTON, TAS

**PROJECT VALUE**  
\$130 000

**SERVICES**  
RETAIL FITOUT

Affordable Fitouts were selected by The Athletes Foot, Launceston to create a top-of-the-line retail fitout to display it's premium product. The brief required a sleek, industrial look in line with current branding guidelines. Our talented contractors delivered a bright and open space to captivate customers and showcase their product range.



From timber look partitions to high-quality rubber flooring, all finishes blended beautifully. Unique lighting was installed to enhance the visual impact of the space. The result was a bright, fresh retail space, with an improved layout, to create a better experience for customers and to better showcase their products.





# DOGUE



**CLIENT:**  
**DOGUE**

## LOCATION

BURWOOD EAST, VIC

## PROJECT VALUE

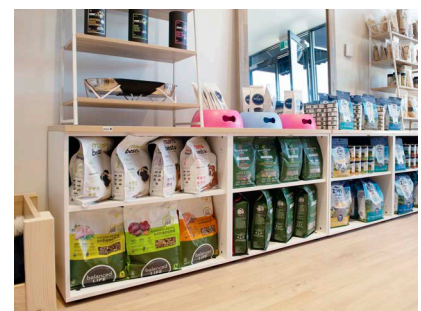
\$110 000

## SERVICES

RETAIL FITOUT

Dogue is a leading retailer providing designer dog fashion, accessories, grooming, and day care. Affordable Fitouts was selected to help fitout their new store. Working with an architect, Dogue finalised the design, and Affordable Fitouts took care of construction. The space was designed with charming customer waiting zones and a feature white picket fence. White gloss cabinetry, partitions, timber venetian blinds, and french style windows were installed to create an elegant, friendly and fun space for customers.

With a brief to create a beautiful and functional reception desk, display shelving and a wall mounted peg wall, our carpenters enthusiastically set to work. The final result was a visual delight - not only for dogs but also for their owners.







**CLIENT:**  
**YARRAMBAT GOLF COURSE**

**LOCATION**  
YARRAMBAT, VIC

**PROJECT VALUE**  
UNDISCLOSED

**SERVICES**  
HOSPITALITY FITOUTS

Yarrambat Golf contacted Affordable Fitouts to help with the refurbishment of their beer garden. The garden is open for service seven days a week, with a full breakfast and lunch menu, and offering a range of beer wine and spirits.

Affordable Fitouts worked alongside ST Style, who finalised the design for the upgraded space. Affordable Fitouts built and installed a new serving bar, featuring full height tiled walls, and illuminated signage. New flooring was also installed throughout.







**CLIENT:**  
**RJ LIVING**

**LOCATION**  
RICHMOND, VIC

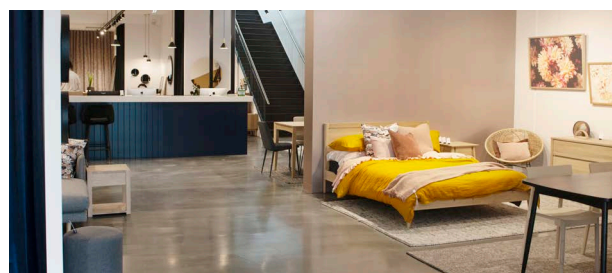
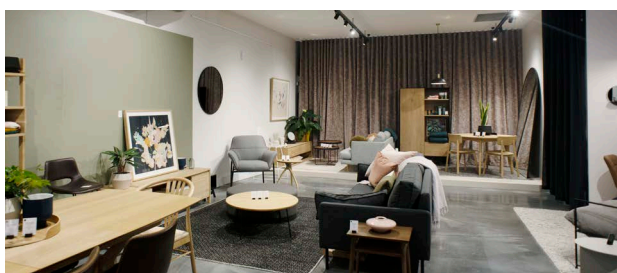
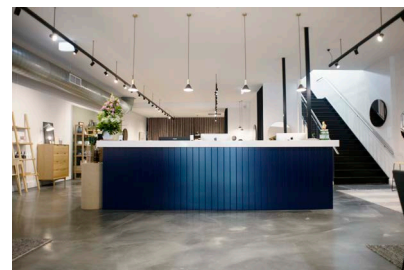
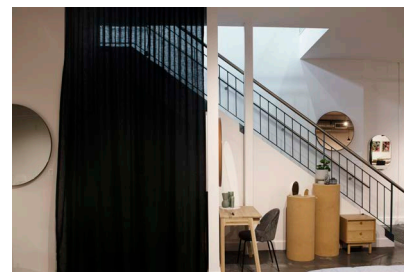
**PROJECT VALUE**  
\$170 000

**SERVICES**  
SHOWROOM FITOUT

Affordable Joinery were commissioned by RJ Living to install a new furniture showroom. The project brief required creating a showroom with a luxury feel.

White office partitions, soft pendant lighting and silk-effect carpet tiles were installed to provide a welcoming backdrop. An elegant black sales counter and long black curtain provided a sophisticated focal point, while not distracting from the furniture on display.

The result was a stylish, contemporary space that perfectly showcased RJ Living's playful blend of colours and textures, and promoted easy movement throughout the store.







## CLIENT: ASAP SKIN PRODUCTS

### LOCATION

PORT MELBOURNE

### PROJECT VALUE

\$170 000

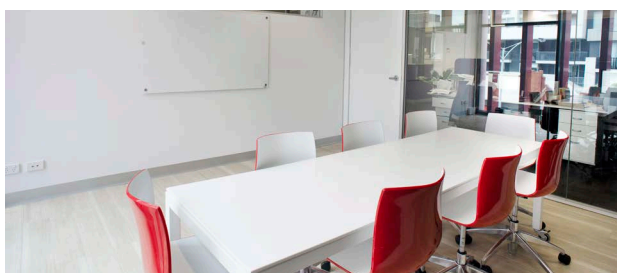
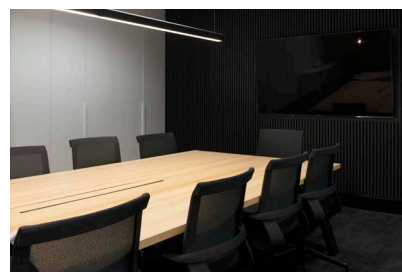
### SERVICES

SHOWROOM FITOUT  
OFFICE FITOUT

Completing the fitout at ASAP Skin Products was an exciting project for Affordable Fitouts, particularly the custom designed joinery wall, which was a big win for the team. The project included creating a new reception area and boardroom. A stunning, sleek, white reception desk was installed as a dramatic centrepiece for clients.

The boardroom featured a black timber panelled wall, offset by clean coloured walls and light timber furniture with black mesh chairs.

The highlight of the project was a custom designed wall display with concealed lighting, to showcase the company's main attraction.







## CLIENT: MELBOURNE UNITED

### LOCATION

MSAC, MELBOURNE, VIC

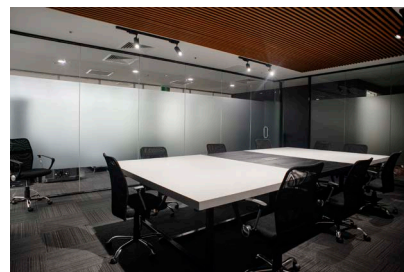
### PROJECT VALUE

\$200 000

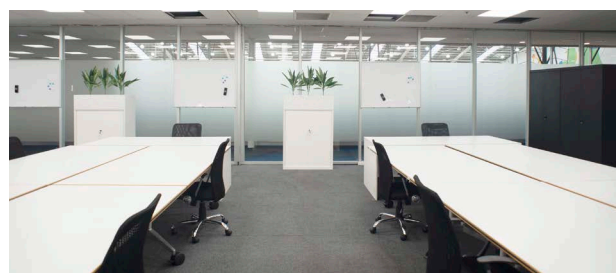
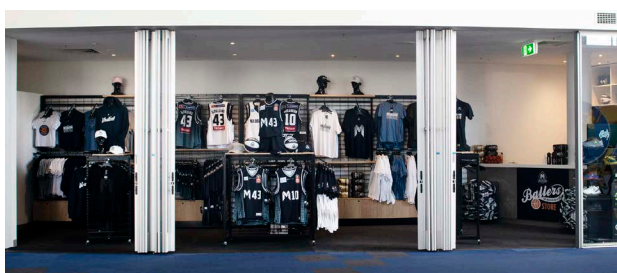
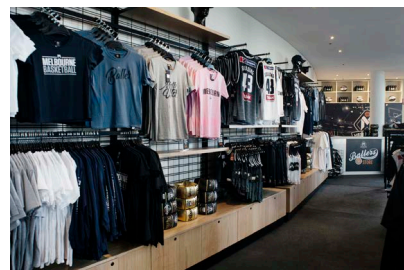
### SERVICES

RETAIL FITOUT  
OFFICE FITOUT

Affordable Fitouts was selected to refurbish Melbourne United's retail outlet, as well as first floor office. The retail store received a significant makeover, with a new sliding front door, new shop counter, change room, wall partitions, flooring, lighting, and new paint.



The Affordable Fitouts team also worked closely with Melbourne United, selecting and installing contemporary styled furniture for their office. The result was a professional and vibrant work space for the successful sporting club to work and meet with clients.







**CLIENT:**  
**VTAC**

**LOCATION**

SOUTH MELBOURNE, VIC

**PROJECT VALUE**

\$130 000

**SERVICES**

OFFICE FITOUT

Affordable Fitouts were contracted to complete an office fitout for VTAC. The project began with demolition works, followed by installing partitions, new doors and new flooring. The reception area received a major overhaul, with new paintwork, tiled flooring and a custom made reception desk. Final touches included selecting premium quality furniture.

The end result was a highly professional and functional office. The upgraded reception area, choice of furniture and muted colour scheme created a calm space for staff and visitors.







**CLIENT:**  
**ANYTIME FITNESS**

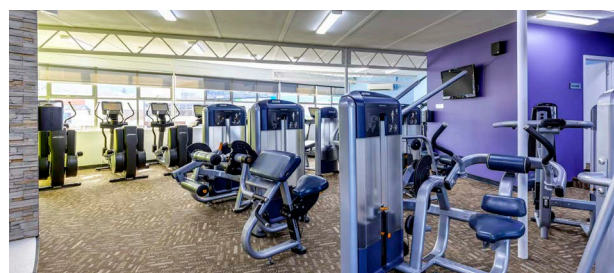
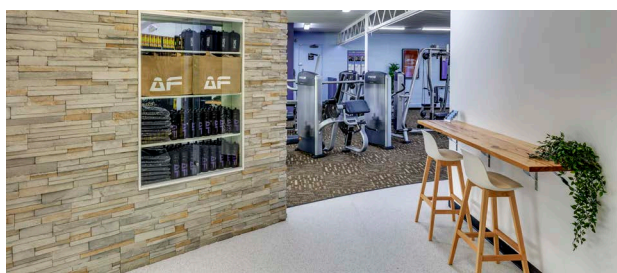
**LOCATION**  
SANDY BAY, TAS

**PROJECT VALUE**  
\$100 000

**SERVICES**  
FITNESS CENTRE FITOUT

Anytime Fitness, Australia's leading fitness group with over 500 clubs in Australia, selected Affordable Fitouts to refurbish their clubs on a national basis. It is mandatory that franchisees refresh their club every five years to ensure it continues to look professional and provide an attractive and functional space for members.

The project involved a complete refresh of the space, utilising the existing Anytime Fitness branding. Old flooring was demolished, followed by the laying of new floors. Other works included installing new partitions to create separate, functional spaces and new paintwork throughout.







## CLIENT: SUNLAND GROUP

### LOCATION

SOUTHBANK, VIC

### PROJECT VALUE

\$190 000

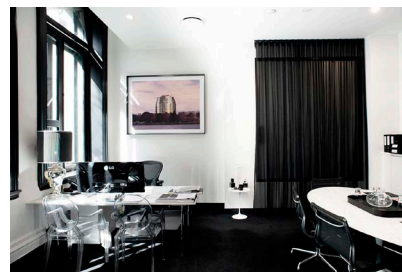
### SERVICES

OFFICE FITOUT

The design brief for this large high end office fitout was to create a unique and elegant working environment, with high quality finishes. Collaborative spaces, spacious offices and high-tech workstations were to be included in the design.

A monochromatic colour scheme was chosen with illuminated white interiors, contrasting with dark black windows and curtains. A feature arched doorway created a tunnel-effect to transition between spaces.

The kitchen was equipped with cutting edge features. Smooth lines, combined with wood-effect tiles, created a strong statement. Contemporary, black and white furniture was chosen to match the sophisticated tone.





## CLIENT: CREATIVE HABITAT

### LOCATION

RICHMOND, VIC

### PROJECT VALUE

\$250 000

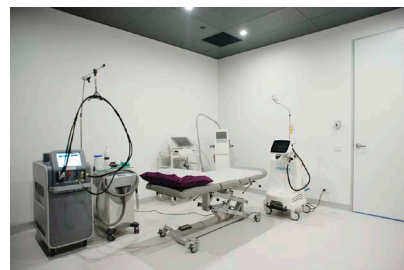
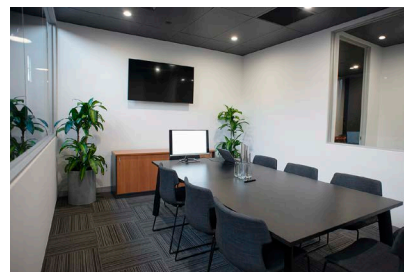
### SERVICES

OFFICE FITOUT

What began as an empty shell is now a luxurious and welcoming office. Flourishing since its transformation, the Candela offices boast great collaborative spaces, a large training room, meeting room, and a light-filled staff breakout and recharge area.

The vast glass-panelled training room was fitted with a high-tech operable wall installation, creating an impressive space, illuminated by a feature black suspended ceiling grid with LED lighting.

The lobby features an inviting stone-grey reception desk, designed to ensure receptionists can be seen by those arriving. The desk's sleek white edges contrast beautifully with dark walls and furniture. Dark, transparent curtains deliver abundant light into the open space.







**CLIENT:**  
**POPE PACKAGING**

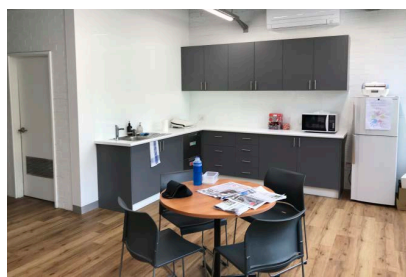
**LOCATION**  
NORTH MELBOURNE

**PROJECT VALUE**  
\$230 000

**SERVICES**  
OFFICE FITOUT

Family owned Pope Packaging has grown to be Australia's only local manufacturer and printer of textile, paper sack and flexible packaging products, with a proven international network of quality suppliers.

Affordable Fitouts were selected to complete an entire deficit of Pope's existing offices and then complete a new fitout of the 500m2 workplace. Works included fitting new carpet and vinyl, all new electrics, glass and plaster office partitions and new furniture to complement the new space.







## CLIENT: 12RND Fitness LANGWARRIN

### LOCATION

LANGWARRIN, VIC

### PROJECT VALUE

\$68 000

### SERVICES

FITNESS CENTRE FITOUT

12RND Fitness approached Affordable Fitouts to help fitout a new franchise in Langwarrin. 12RND provides members with a 45 minute boxing and fitness workout, with no fixed class times.

The space was an empty shell, following a recent office de-fit. The team at Affordable Fitouts set to work transforming the 140m<sup>2</sup> space into a gymnasium. The project included installing new rubber and vinyl flooring, new toilets, and joinery. The walls and ceilings were painted in brand colours and new signage was also installed.

The result was a fully equipped and branded gym, ready for new members to realise their fitness goals.







## CLIENT: SNAP FITNESS

### LOCATION

ASHBURTON

### PROJECT VALUE

UNDISCLOSED

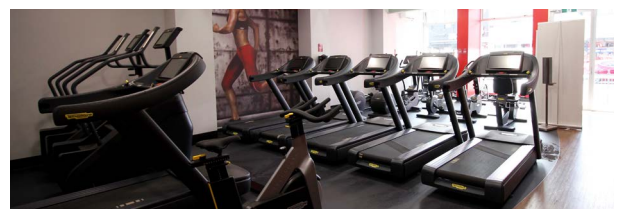
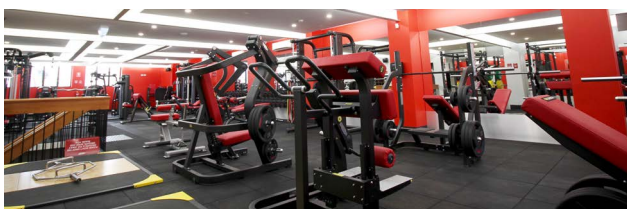
### SERVICES

FITNESS CENTRE FITOUT

Located in a heritage listed building in the main hub of Ashburton, Affordable Fitouts was given the task of completing an extensive gym fitout across two floors, for Snap Fitness.

The client wanted to retain some of the unique features of the heritage building. The original staircase was retained, as well as distinctive coffered ceilings on the first floor. To open up the space and maximise natural light inside, new windows were installed overlooking the street.

Downstairs, a spacious layout was created for cardio and functional training. The weights area located upstairs was prepped for the installation of Snap Fitness' own branded weight equipment, completing the fitout.







## CLIENT: ELITE SUPPLEMENTS

**LOCATION**  
CLAYTON, VIC

**PROJECT VALUE**  
\$145 000

**SERVICES**  
RETAIL FITOUT

Affordable Fitouts were contracted to fitout the new Elite Supps store in Clayton. The brief was to create a retail store with a minimalist, natural look, in keeping with an elite fitness brand.

The project included extensive joinery for a credenza and display shelving, suspended ceiling and tiled pillars. Seven metre high recessed glazing was to be installed at the front of the store.

The seven metre high entrance glazing required the glass to be structurally engineered and reinforced for safety. Waved white subway tiles were used on the entrance pillars on either side of the impressive entrance. All joinery was machine cut for accuracy. The result was a contemporary, fully customised fitout that perfectly matched the brief.







**CLIENT:**  
KX PILATES

**LOCATION**  
CLAYTON, VIC

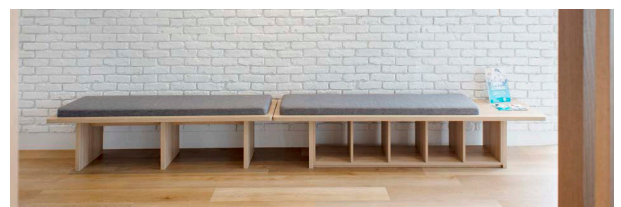
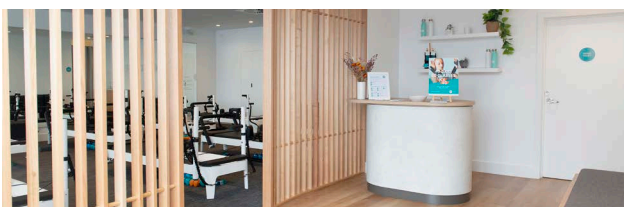
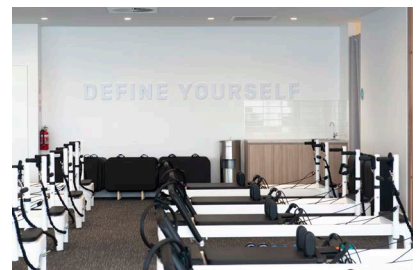
**PROJECT VALUE**  
\$125 000

**SERVICES**  
FITNESS CENTRE FITOUT

Affordable Fitouts were contracted to fitout a new KX Pilates studio in M-City Monash shopping centre. The brief required a light filled, contemporary studio with a natural feel. The project included the installation of a suspended ceiling, new flooring, change area, partition walls, and custom joinery.

The extensive joinery work included a curved reception counter, curved feature slat wall, shelving, banquet seating, cubbies and bathroom cabinetry. All joinery was machine cut for accuracy and premium timber was used throughout the project.

The highlight of the studio is a curved timber wall, dividing the reception area from the studio. Construction required using intricate joinery techniques to maintain a streamlined look. The result was a beautiful, spacious, high quality fitout, perfectly reflecting the aspirational goals of a premium fitness brand.







**CLIENT:**  
**JETTS FITNESS**

**LOCATION**

CRANBOURNE WEST, VIC

**PROJECT VALUE**

\$114 000

**SERVICES**

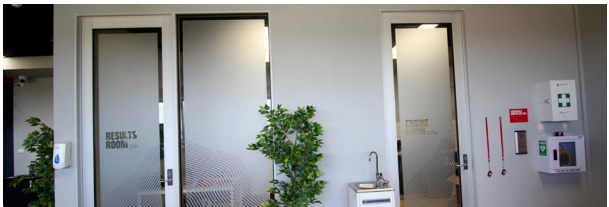
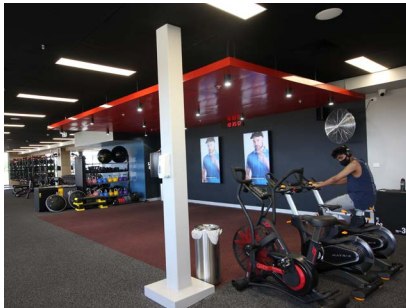
FITNESS CENTRE FITOUT

Affordable Fitouts was selected to fitout a new Jetts Fitness centre in Cranbourne West.

The 500m2 project required new flooring, internal partition walls, metal feature panels, suspended ceiling, reception area, and kitchenette.

A sound engineer's report specified a tripling of the depth of the slab to meet acoustic regulations. The floor was built up by 120mm using timber, rubber and insulation. To overcome difficulties with transporting materials to the first floor, an external window was removed to deliver the materials via crane.

Despite significant challenges, the project was completed on time and on budget. Both the client and the team at Affordable Fitouts were proud and very happy with the result.







## CLIENT: CRAIGIEBURN MEDICAL CENTRE

### LOCATION

CRAIGIEBURN, VIC

### PROJECT VALUE

\$223 000

### SERVICES

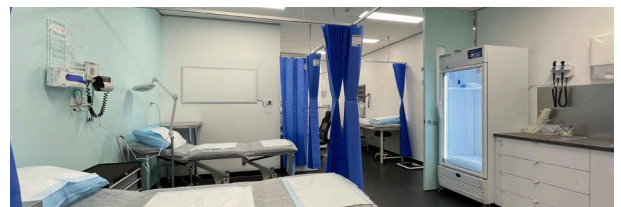
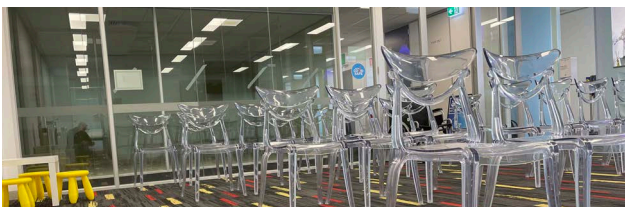
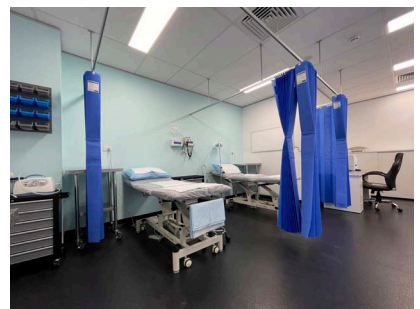
MEDICAL CENTRE FITOUT

Craigieburn Medical Centre required a fitout for their new premises. Affordable Fitouts were chosen to complete the project.

The existing floorplan was completely reconfigured with the addition of new services, floor to ceiling partition walls, flooring and furniture. Ten treatment rooms, a reception area, kitchen, storerooms, toilets and spacious manager's office were constructed.

Affordable Fitouts undertook all trades, including all plumbing, electrics and data cabling. The project was completed on time, despite delays as a result of the building being in transition to new management at the time.

The result was a spacious, contemporary styled medical centre for a busy medical practice.







## CLIENT: ZAMBRERO MEXICAN RESTAURANT

**LOCATION**  
CREMORNE VIC

**PROJECT VALUE**  
\$175 000

**SERVICES**  
HOSPITALITY FITOUT

Affordable Fitouts are proud to have been involved with the Zambrero mexican restaurant franchise, fitting out a new location in Cremorne. Despite coinciding with the Covid-19 lockdown in Melbourne, the project was completed on time and the team at Zambrero were very happy with the result.

The project required customised joinery, a complete industrial kitchen fitout, countertops, and interior wall finishes. The front walls of the restaurant were finished with a textured warm concrete paint-effect. These were contrasted with a bright white feature brick wall. Countertops also received a concrete finish to continue the industrial look.

White subway tiles were fixed to the walls of the kitchen, and all necessary equipment installed. Since completion, the interior has received lots of compliments from happy patrons.





# SAN CHURRO

## CHOCOLATERIA

**CLIENT:**  
SAN CHURRO

### LOCATION

HOBART, TAS

### PROJECT VALUE

\$99 000

### SERVICES

HOSPITALITY FITOUT

San Churro Chocolateria in Salamanca Place, Hobart chose the team at Affordable Fitouts to assist with the downsizing and refurbishment of their existing tenancy. The project required dividing the existing space into two smaller tenancies. Works included demolishing the entrance door and replacing it with a new one, and installing an aesthetic floor-to-ceiling fire rated metal stud partition, to divide the spaces.

The front counter received a refreshed layout and new, brightly coloured tile design. All joinery was relocated to match the new design and a new menu board installed. The existing canopy was relocated to complement the new layout, and the bathroom area was refreshed with new tiling. The result was a beautiful, warm and inviting cafe space for customers.





# ANYTIME FITNESS

**CLIENT:**  
ANYTIME FITNESS

## LOCATION

CARNEGIE, VIC

## PROJECT VALUE

\$127 000

## SERVICES

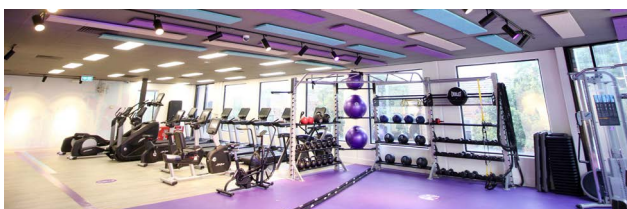
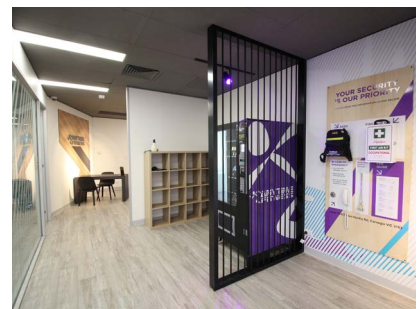
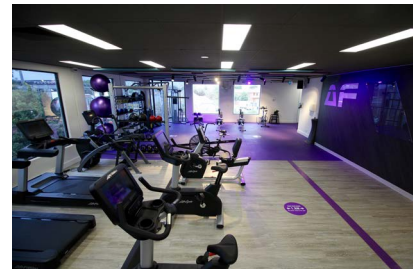
FITNESS CENTRE FITOUT

Affordable Fitouts was again chosen by Anytime Fitness to help refurbish and upgrade one of their fitness centres in Carnegie. The project brief required the entire space to be updated and to create an on-trend space for clients to work out.

The ceiling was refreshed by painting the tiles in a dark grey, to offset the size of the space. Acoustic ceiling panels were also painted. Old flooring was removed and replaced with Pavigym commercial rubber tiles to provide a superior base for working out.

In the entrance, an angled timber feature wall panel and signage was installed. New wall graphics and a feature rope wall acting as a sectional divider, were also installed.

As always, the motivation of the Affordable team drove a fantastic result and the 400m2 project was completed on time.







**CLIENT:**  
**CHEN FOODS**

**LOCATION**

CLAYTON, VIC

**PROJECT VALUE**

\$526 000

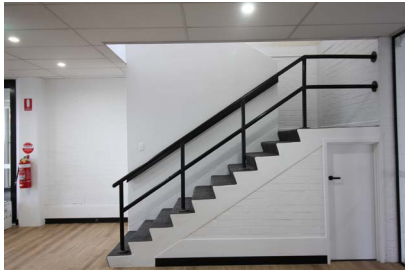
**SERVICES**

INDUSTRIAL FITOUT

Chen Foods is an Australian owned family business. Due to significant growth, the business was expanding to larger premises. Neglected and unloved, the new tenancy needed a full make-over and Affordable Fitouts were engaged to complete the project.

The scope of the transformation was significant and included a full amenities upgrade, external roof repairs, mechanical works, new floor coverings and a new ceiling.

The project included the construction of new offices and a kitchen. New data cabling, lighting and power were also installed. A combination of black powder coated aluminium framing, black exposed ceilings, and timber-look office doors was chosen to create a smart, contemporary style for the interior. The result was an impressive, modern work space, ready to support a growing Melbourne food business.







## CLIENT: WERK BASE

### LOCATION

TOORAK, VIC

### PROJECT VALUE

\$90 000

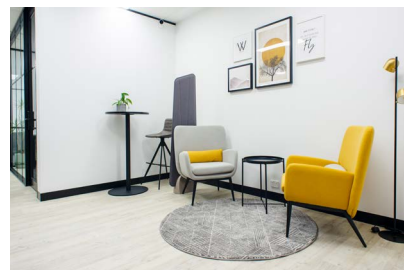
### SERVICES

OFFICE FITOUT

Affordable Fitouts were chosen by Werk Base to transform their new shared office space. The brief included two open work areas, private offices and a kitchen. Styling was bold, combining grey, black and yellow, contemporary furniture and black joinery.

Work began by demolishing the old interior, followed by installing new full height powder coated partitions. The team also took care of all electrics, cabling, painting and supplied all furniture.

A highlight of the project was a bespoke Victorian-style glazed window, with multiple panels. This was a detailed job that required the skills of our experienced team to achieve a high quality finish. The final result was bright, contemporary and professional - an ideal location for start-ups and freelancers to work.







## CLIENT: THE ATHLETES FOOT

### LOCATION

WOLLONGONG, NSW

### PROJECT VALUE

\$93 000

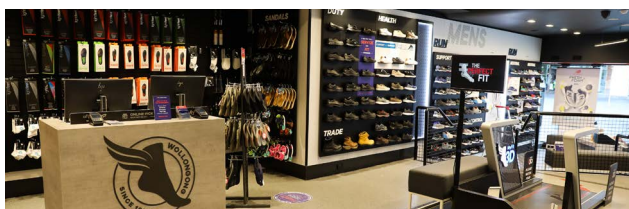
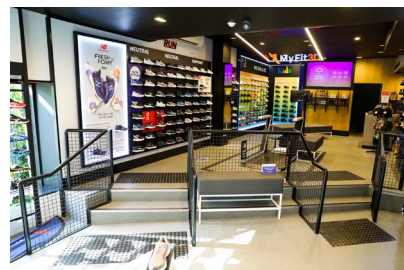
### SERVICES

RETAIL FITOUT

The Athletes Foot is a well known tech savvy sports brand, offering an exclusive 3D in store shoe fitting service. Affordable Fitouts were selected to assist with the refurbishment of their Wollongong retail store. The upgrade included installing new flooring, partition walls, joinery, painting and data cabling.

Before installation works began, the old interior was completely demolished. The team at Affordable Fitouts then set to work installing durable, black rubber flooring, insulated partition walls and timber cladding. Joinery works included supplying a new point of sale counter, bunting hooks and display table. The project also included extensive painting and an upgrade to the entrance of the store.

The result was a complete overhaul of a tired retail store, creating a bright, interactive experience for customers.







## CLIENT: SNAP FITNESS

**LOCATION**  
OAKLEIGH, VIC

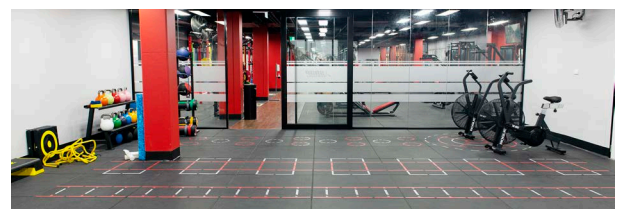
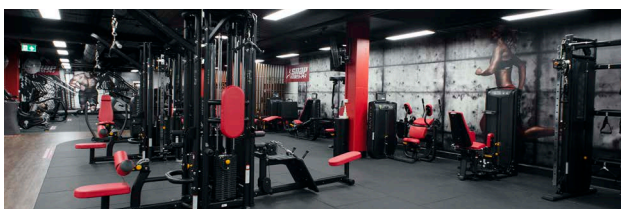
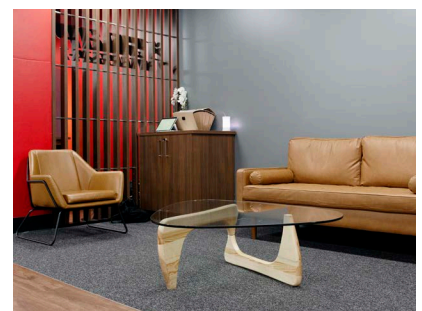
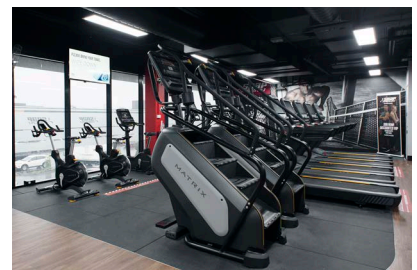
**PROJECT VALUE**  
\$170 000

**SERVICES**  
FITNESS FITOUT

Snap Fitness is a popular, national gym franchise. With plenty of experience successfully completing similar health and fitness projects, Affordable Fitouts were a natural choice to assist with fitting out Snap Fitness in Oakleigh.

The project included a newly reconfigured layout, for improved function and better organisation, a new reception area, client storage, and a new security system. Carpentry works included installing glazed and solid partition walls and glazed, powder coated doors. A new reception desk, customer cubbies, modular units, and slat feature walls were installed. Extensive electrical and security works were also completed, including the installation of CCTV, movement detection and intercom security.

The result was a fully branded, functional, and highly secure fitness studio, ready for a new generation of Snap Fitness health converts.





# TESTIMONIALS



## Amazing From Start To Finish!

I was kept up to date and involved every step of the way. Georgia, my project manager, could not have been more helpful and ensured that the job flowed smoothly. All of the tradesmen were professional, on time, friendly and did a great job. I could not be happier with the result. I am not one to normally leave reviews. However, in this instance Affordable Fitouts deserves 5 stars. I could not speak more highly of them and absolutely recommend them.

**MATT**

## End To End Excellent Service.

The Project Delivery and management was brilliant. I made many variations in my office fit out and they were able to easily accommodate anything that I required. The cost of this contract was far more competitive than four other contractors that had been approached and I will use them again in the future.

**STEPHEN**



## Excellent Service!

The whole team goes the extra mile to get the job done, very customer focused and top quality work.

**HAYDEN**





# TESTIMONIALS

## **The Team At Affordable Were Amazing!**

The team at Affordable were amazing to work with. Reliable, great communication and completed the project within our timelines. Office looks great! Would highly recommend!

**JULIA**



## **A Pleasure To Work With**

Marianne was amazing in ensuring our fitout was completed in a limited time-frame. All trades were fantastic, highly experienced, and efficient - especially Warren!

I would highly recommend the team at Affordable Fitouts Melbourne. From start to finish they were a pleasure to work with.

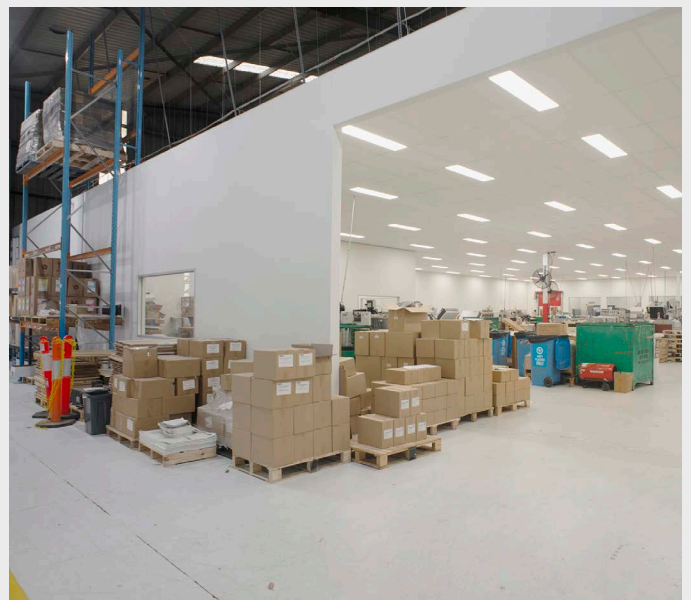
**GLORIA**



## **I Highly Recommend Affordable Fitouts**

The team was great from the first meeting to scope and quote the project, and were great during the fitout. Marianne was a fantastic project manager and Steve was equally good as the site manager.

**KERRIE**





# TESTIMONIALS



## Extremely Helpful

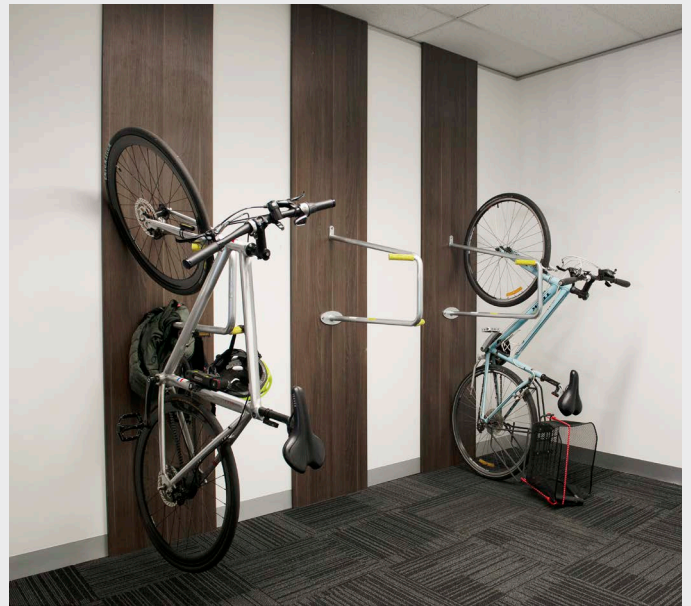
i happened to come across them online and first met with paul who was extremely helpful in guiding me through the process and sometimes making suggestions of his own. Would definitely use them again.

**MICHAEL**

## Creative Team

Happy to recommend Dan and the team. We had an old heritage building that we deployed "Office pods" to maintain the aesthetic. Creative solutions were required and met!  
Thanks

**ANTHONY**



## Fantastic Group Of People

Fantastic group of people, from Daniel who came out to quote, to Michelle who drew it all up, to our forewomen Marianne, and getting the job finalised in two weeks. Could not be happier, and the finished product was excellent.

**CHRIS**





# TESTIMONIALS



## **The Fourth Time With The Team!**

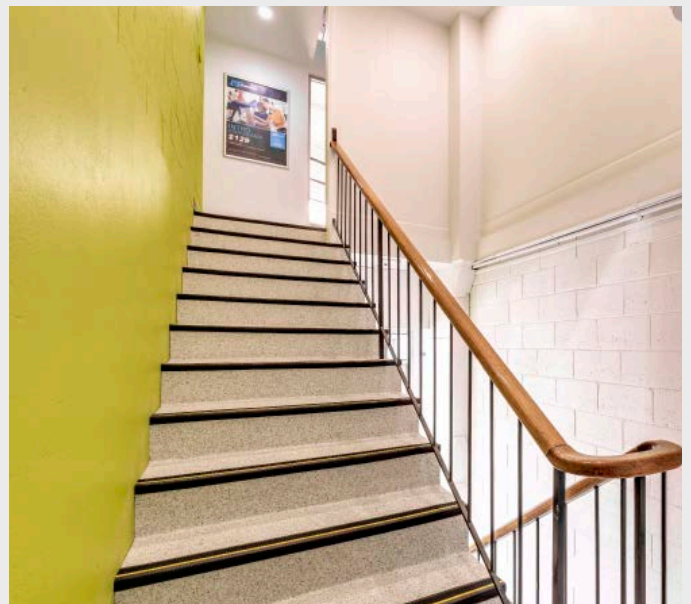
M2M Connectivity contracted Affordable Fitouts to update the boardroom for our business. This is the fourth project we have worked with Affordable on, and as always, having their team manage the project makes the whole process so much easier. The work was done within the quoted time and budget, and we are very happy with the result.

**DARYL**

## **Fabulous fitout!**

We recently had the premises for our new business, Cheltenham Shared Office Space, totally renovated by Affordable Fitouts. The result is fabulous. They were reasonably priced and the service was excellent. Always prompt to answer queries and the entire fitout was completed in a timely manner. In particular, thanks to Nada who I relied on for her excellent interior decorating advice.

**SARAH**



## **Efficient And Hassle-Free**

Thank you, Dan and the team for the work you all did. Compared to our last office renovation (which was a nightmare), your team was so efficient, hassle-free and the minor install hiccups we had were small compared to the scale of issues we have had in the past. Thank you to everyone.

**JESS**





# TESTIMONIALS



## **A Job Well Done**

We engaged Affordable Fitouts to build an internal wall in one of our stores. They were very quick and easy to deal with. They completed the work ahead of schedule. The work carried out was first class. They used safety measures to ensure our customers and staff were safe at all times. They left the work site clean and tidy. Very happy with the job they completed.

**BEN**

## **A Great Experience**

Affordable Fitouts was a pleasure to deal with. Daniel, Teri and the team were able to design and deliver a clean, bright, open-plan office space that met our requirements on a modest budget. Affordable Fitouts was able to accommodate a number of modifications and also completed several ad-hoc installation works upon request. Overall, a great experience.

**EDGAR**



## **An Incredible Job**

Aricon Constructions would like to thank your company for all your friendly service and guidance. I feel your company has done an incredible job at refurbishing the two floors and worked very well with us to adjust and coordinate with the style and needs of the owners. Your prompt and on time service has made this refurbishment a great success. Thanks again, Affordable Fitouts.

**CON**





# TESTIMONIALS



## Great Workmanship

The team at Affordable were a huge help to our Jetts Fitness Ocean Grove fitout. Their trades were all professional, great workmanship and delivered the project on time.

Special thanks to Dan and Georgia for all the work they put in to making our club come true!

**STEVE**

## The Team Were Amazing

We first started talking to Affordable Fitouts when we were in the preliminary stages of making an offer on a site in Thomastown. Affordable Fitouts were there every step of the way through town planning permits, construction and bringing the building up to code. Paul and the team were amazing with their advice, recommending cost effective solutions along the way. We are very happy with the end result.

**DUSTIN**



## Very Competitive

We recently engaged Affordable Fitouts to carry out the fitout of our store. Kevin, Paul and the team were highly professional and got the job done with no fuss. They were very flexible with the requirements, timelines, and coordinated the process directly with centre management which made this a hassle free experience for us. They offered very competitive pricing and hit the required deadlines. I would highly recommend them and will look at utilising their services again in the future.

**DAVID**





# TESTIMONIALS



## Experts And Top Quality Trades

The team at Affordable Fitouts Australia have been awesome to work with throughout our fitout. Led by experts and delivered by top quality trades and people we were delivered an exceptional end result with support and stress free. Would highly recommend this team for all your fit out needs. Massive shout out to Mick and his crew – you guys are legends!

**DAMIAN**

## Amazing!

Thank you so much for taking on our fitness fitout project. It has come up amazing and we are so pleased with the transformation.

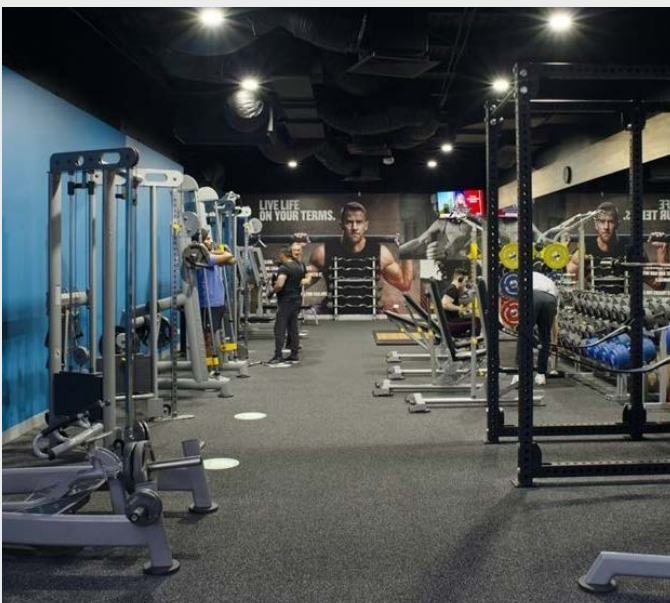
**BEN**



## Ecstatic!

I am ecstatic... and the member feedback so far has been overwhelming. I am incredibly proud of what Mick and his team have built for us. I have had visions of what my gym would look like for the past 2+ years and now that it has come together it's perfect.

**GARY**



# TESTIMONIALS



## Great Work

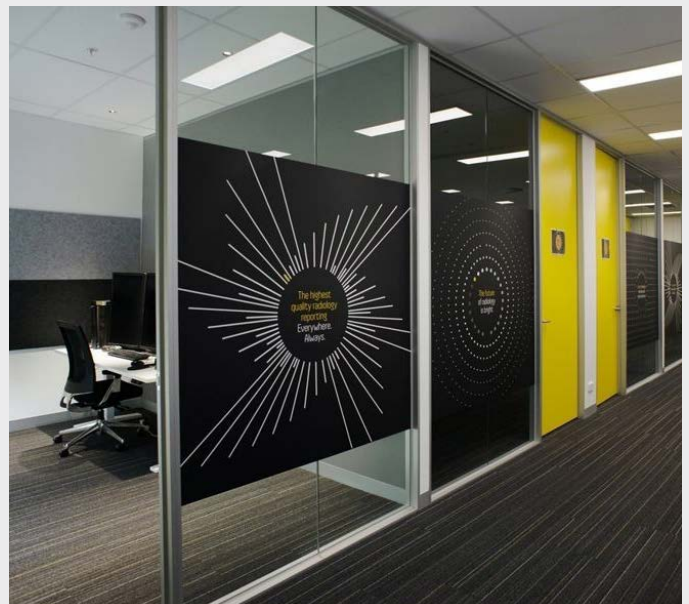
Great work, and met all deadlines. Have used Affordable Fitouts again for various small projects required around the office. Highly recommended.

**SUZI**

## The Office Looks Amazing!

The team at Affordable Fitouts are great to work with. The cost of the project was very competitive, compared to other industry quotes received, and Marianne our Project Manager was always happy to assist during the construction stage. The office looks amazing and we will work with them again in the future.

**LINDA**



## Excellent Project Management

Dan and Georgia brought professionalism, patience and excellent project management to a very challenging fit out. Without Georgia, we would not have come close to meeting our deadline for opening. The fitout was complicated by the requirements of the shopping centre to be sustainable. This meant sourcing special materials placing further delays and pressure on the team. We are delighted with the result and this is now our Flagship store. I recommend Affordable Fitouts very highly. If I had my time again, I would have involved Affordable Fitouts much earlier in the design process.

**MARGARET**





# STAFF PROFILES



**Paul**

**Director**

Paul has worked in the construction industry for over 20 years and is the company's registered builder.



**Daniel**

**General Manager**

Daniel has been in the industry for 10 years with Bachelor degrees in both law and commerce.



**Michelle**

**Office Manager**

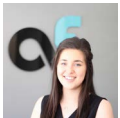
Michelle has been in the industry for over 6 years and is a superb support to the team. Her biggest success was winning a nationwide project.



**Jay**

**Commercial Manager**

Jay is an accomplished and energetic self-starter with strong organisational skills and a meticulous eye for detail. He is a proven and motivational leader of large construction crews, known for getting the job done



**Rachael**

**Estimating Manager**

Rachael is our head estimator. She is very quick witted ensuring all her tenders are submitted on time.



**Georgia**

**Account Manager**

Georgia loves all things property. She works closely in the project team and is always energetic and enthusiastic.



**Megan**

**Business Development Manager**

With over 30 years' experience leading, collaborating, and completing fit-outs, Megan is a great addition to the team.



**Mick**

**Construction Manager**

Mick brings a wealth of project management knowledge and experience having delivered a number of high profile successful projects.



**Sussan**

**Accounts**

Sussan is our ever reliable bookkeeper and keeps all things financial running smoothly.



**Marija**

**Architect**

Marija has over 10 years experience and a degree in Architecture. Her AutoCAD 2D and 3D skills are excellent and our clients love the render images she produces.



**Nicki**

**Accounts payable**

Nikki handles all our internal accounts, manages cash flow and keeps all our stafcoming to work.



**Dragica**

**Architect**

Dragica is an innovative and creative professional with many years experience in the industry.

# STAFF PROFILES



**Megan**

**Sales**

Megan is a gun at building great relationships and manages our retail and hospitality leads. .



**Meg**

**Administration**

The ever-smiling Meg juggles all the daily administration and keeps everyone happy and having fun during busy times.



**Rob**

**Sales**

Rob is passionate about supporting the growth of Affordable Fitouts and is dedicated to building our Queensland branch.



**Carl**

**Sales**

Carl is an energetic and focused member of our sales team and manages our franchise leads



**Hoda**

**Estimator**

Hoda crunches the numbers, preparing project estimates, and is a dedicated and passionate team member.



**Ash**

**Estimator**

Ash is responsible for the preliminary work of estimating the budget and costs for our projects and doubles as a great client communicator.



**David**

**Project Manager**

David is one of our dedicated project managers and has a hawk's eye for keeping focussed on the detail.



**Derek**

**Estimator**

As the third member of our estimating team, Derek brings the all important skill of attention to detail to this crucial part of the process.



**Shae**

**Project Manager**

Shae is an asset to our clients and is always available to listen and help solve any problems.



**Jake**

**Project Manager**

Jake is our resident client schmoozer and project manager and keeps everything on track - all with a smile on his face.



**Daniel**

**Project Manager**

Daniel is an absolute professional when it comes to managing our projects and is always true to his word.





## COMPANY DETAILS

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